

## Procurement Systems

### Objectives:

- Continue discussion on procurement systems
- Announcements:
  - Thursday lab at Gutchess Lumber

## Stumpage

- Mill buys stumpage
  - stumpage is standing trees within contiguous area
- Options:
- Payment:

## Company Crews

## Advantages of Direct Purchase

## Disadvantages of Direct Purchase

## Advantages of buying stumpage?

## Disadvantages of buying stumpage

## Landowner Assistance Programs

- Another means of securing stumpage
- Wide spectrum of company programs to help nonindustrial landowners to better manage their forestlands for forest products

## Concentration Yards

- When woodshed is expanding

## Stewardship and Sustainability

- Preferred Supplier Programs
- Monitoring sources of wood supply
- Accountability

## Sample Wood Procurement Policy (sample)

To help ensure a continuous supply of healthy, growing forest and high quality, affordable forest products for people today and in the future. This company endorses the American Forest & Paper Association's Principles of Sustainable Forestry in all areas of our Woodland operations, including wood procurement. In addition, this company will promote the SFI program through its wood procurement policies by:

## Sample Wood Procurement Policy

(continued)

- Reduce procurement activities during mud season
- Require all timber harvesters to use BMPs
- Require all timber harvesters to maintain professional certification
- Encourage all landowners to use foresters to plan and harvest
- Encourage landowners to hire only certified, professional timber harvesters
- Require company procurement foresters to be SAF certified
- Require company procurement foresters to provide educational materials to timber harvesters and landowners