

## **New York SAF Winter Meeting** **How Foresters Can Meet the Challenges of Tomorrow**

**January 30-February 1, 2002**  
**Liverpool, NY**

*Sponsored by—*  
**New York Society of American Foresters**  
*In cooperation with*  
**SUNY ESF Continuing Education**

- Helping Foresters to Be Better Leaders
- Getting the Viewpoint of Different Members of the Forestry Community in New York State
- Meeting DEC Lands & Forests Director Rob Davies, SUNY-ESF President Neil Murphy and State Senator Nancy Lorraine Hoffman
- Updates on some Hot Topics for New York State

These are some of the activities planned for the Winter 2002 Annual Meeting of the New York Society of American Foresters. The program promises to attract all foresters regardless of specific interest or job description.

In addition, we have reserved a block of tickets for the Syracuse Crunch Hockey Game Wednesday evening January 30th in Syracuse. Come early and join in some good winter enjoyment. Tickets are \$13 and must be paid for with your registration. We will assemble at the Holiday Inn at 6:00 p.m. Transportation to the game will be provided.

Thursday evening, instead of a banquet, we encourage people to join others from their area of the State for dinner at one of the many local restaurants to discuss chapter activities. Friday morning at the annual business meeting we will be asking for brief reports on what (if anything) local NYSAF Chapters have been doing.

### **Continuing Forestry Education Credit:**

**SAF Certified Forester Credits:** This meeting has been approved for 8 Category I Continuing Forestry Education credits.



**Call for Posters:** A special social hour and poster session is planned for Thursday late afternoon. We encourage people to submit proposals for posters on any subject relating to forestry in New York State. Applied research, innovative management programs, special activities are just some of the areas. Poster material should be designed to fit on a 4 ft by 8 ft. area. Please submit your ideas to:

Christopher Nowak  
NYSAF Forest Science Coordinator  
Faculty of Forest and Natural Resources Management, 211 Marshall Hall  
SUNY-ESF, Syracuse, NY 13210  
Tel: (315) 470-6575

**Meeting Location:** Holiday Inn, Liverpool, NY.

**Lodging:** Hotel rooms are being held at the Holiday Inn. You are responsible for making your own reservations. The room rates are \$70 for a single and \$80 for a double. Be sure to specify you are with the New York Society of American Foresters. The hotel telephone number is 315-457-1122. To reach the Holiday Inn take I 90 to Exit 37, at the end of the exit ramp, the Holiday Inn is just across the street. From I 81, exit at 7th North Street, just north of Syracuse city. go west on 7th North Street to the end, Holiday Inn is straight ahead. The hotel reservation cut-off date is December 31, 2001.

**Questions?** Contact ESF Continuing Education at [outreach@esf.edu](mailto:outreach@esf.edu) (315) 470-6891.



## ***New York SAF Winter Meeting*** **How Foresters Can Meet the Challenges of Tomorrow**

### **Preliminary Agenda**

#### **Wednesday, January 30**

- 10am-5pm **Pre-conference Workshop: Financial Analysis for Foresters** (*register seperately*)
- 1-5 pm Executive Committee Meeting
- Evening Dinner on your own/Syracuse Hockey Team home game. *Tickets by Advance Registration*

#### **Thursday, January 31**

- 7:30am Continental Breakfast and Registration
- 8:30 **Introduction**, *Hugh Canham*
- 8:45 **Current and Emerging Issues**  
Moderator- *John Wagner*
- NIPF Forest Owners**, *Ronald Pedersen*, President NYFOA  
**Wood-Using Industry**, *Kevin King*, Executive Director, ESFPA  
**Consultants**, *Bruce Robinson*, Consulting Forester
- 9:45 **Discussion**
- 10:00 Break
- 10:30 **Issues and the Future**  
Moderator- *Hugh Canham*
- ESF President Dr. Cornelius Murphy  
DEC Director of Lands & Forests Rob Davies  
NY State Senator Nancy Lorraine Hoffman
- 11:45 **Discussion**
- Noon Lunch and Student/Professional Mentoring (*Students and professionals to mix at tables*)
- 12:45pm **What the SAF Can Do for You and What You Can Do for the SAF**, *Dave Smith*, Vice-President SAF
- 1:15 **Awards**
- 1:40 **The View from the Northeast Region**, *John McNulty*, SAF Council Representative (invited)
- 2:15 **Helping the Forester to Become a Better Leader**, *William Bentley, Valerie Luzadis and John Wagner*, SUNY-ESF
- 3:30 Break
- 3:45 **Foresters As Leaders** continued
- 5:00 **Chapter Meetings**
- 5:30 **Social Hour and Poster Session**
- 7:30 Dinner on your Own (*A list of restaurants will be provided. Chapters will be encouraged to dine together to*

*prepare a report for Friday morning)*

**Friday, February 1**

7:00am Continental Breakfast

8:00 **NYSAF Business Meeting**- *Peter Smallidge*

9:00 **Chapter Reports of Issues/Developments** (*6 chapters @5 minutes each*)

9:30 Break

10:00 **Hot Topics**

Moderator- *Hugh Canham*

**Certification**- *Student Panel*

**Trade With Canada**, *Sloane Crawford*, U&M Forester, NYSDEC

11:45 **Summary**

Noon **Adjourn**

## New York SAF Winter Meeting How Foresters Can Meet the Challenges of Tomorrow

### Map & Directions



Search [Mapquest](#) for interactive directions.

Holiday Inn, 441 Electronics Parkway W, Liverpool, New York, (315) 457-1122.

## ***New York SAF Winter Meeting*** **How Foresters Can Meet the Challenges of Tommorrow**

### **Registration**

**To Register: *Please preregister!*** Simply fill out and mail the registration form with your meeting fee. To tentatively reserve a space, call ESF Continuing Education at (315) 470-6891; or FAX (315) 470-6890.

**Meeting Fee:** Early registrations, received by January 23 are eligible for the discount fee of \$70. Government or corporate purchase orders received by the deadline qualify for the early discount. If received after January 23, the full fee is \$95. The meeting fee includes continental breakfast, lunch, refreshments and materials. All fees are payable to: *SUNY Research Foundation*. Visa or Mastercard also accepted.

**Workshop Registration:** You must register separately for the pre-conference workshop.

**Refunds:** Participants who wish to withdraw from this program must give written notice one week in advance to receive a full refund. A \$25 cancellation fee will be retained after that, however, no refunds will be granted if notice is received the day of the meeting or after. Substitutions are permissible at any time. SUNY ESF reserves the right to cancel this program in the event of insufficient registrations; full refunds will be made in such a case.

***New York SAF Winter Meeting***  
**How Foresters Can Meet the Challenges of Tomorrow**

**Registration Form**

**Print and Mail or Fax to ESF Continuing Education**

Name \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( \_\_\_\_ ) \_\_\_\_\_ Fax ( \_\_\_\_ ) \_\_\_\_\_

email \_\_\_\_\_

Special needs: \_\_\_\_\_

**Register me for the New York SAF Winter Meeting on January 30-February 1, 2002**

Enclosed is my meeting fee:

If received by January 23: \$70

If received after January 23: \$95

Student fees

If received by January 23: \$20

If received after January 23: \$35

Please reserve \_\_\_\_ tickets for the Syracuse Crunch hockey game Wednesday evening, January 30th @ \$13 per ticket.

**Make checks payable to SUNY Research Foundation.**

Credit card payment: VISA MasterCard

Account #: \_\_\_\_\_

Expires: \_\_\_\_\_ Signature: \_\_\_\_\_

Mail or fax form to:

ESF Continuing Education  
SUNY College of Environmental Science & Forestry  
1 Forestry Drive, Syracuse, NY 13210-2784  
**FAX: 315-470-6890**

**Early Registration: We must receive your registration by January 23.**

## ***New York SAF Winter Meeting*** **How Foresters Can Meet the Challenges of Tommorrow**

### **Pre-conference Workshop**

#### **Financial Analysis in Forest Management** January 30, 2002

#### **Objectives:**

1. Provide a review of basic interest rate concepts
2. Illustrate the use of time value formulae in solving real-world problems
3. Review basic investment criteria of PNV, B/C, IRR, SEV
4. Show examples of applying investment criteria to forestry problems

By the end of the course it is expected that participants will be able to apply investment analysis to many different problems in forest management. They will have a better understanding of the use of this set of tools in forest management decision-making. Clients can be better advised of the tradeoffs and choices in forest management alternatives.

**Intended Audience:** Foresters working in New York State and surrounding area as either private consultants, industry foresters, or public employees.

**Instructors:** Dr. Hugh Canham, Dr. John Wagner, Professor and Associate Professor of Forest and Resource Economics, SUNY College of Environmental Science and Forestry, Syracuse.

#### **Preliminary Workshop Agenda**

## ***New York SAF Winter Meeting*** **How Foresters Can Meet the Challenges of Tommorrow**

### **Pre-conference Workshop Agenda**

#### **Financial Analysis in Forest Management**

##### **January 30, 2002**

- 8:30 AM    **Introduction**
- 8:35        **Introductory example: Calculating retirement needs and cash flows**  
*(Group problem solving guided and led by instructor)*
- 9:00        **Interest Rates: What they measure, why they exist**
- 9:20        **Illustrative interest rates**  
*(Group problem solving guided and led by instructor)*
- 9:40        **Basic interest rate formulae, algebra of Present and Future Value**  
*(Lecture with handout)*
- 10:15      Break
- 10:35      **Simple problem solving with interest rate formulae**  
*(Work in 2-3 person groups to solve handout problems)*
- 11:00      **Review simple problems**
- 11:30      **Financial Investment Criteria: PNV, B/C, IRR, SEV**  
*(Guided lecture with handout)*
- NOON      Lunch
- 1:00 PM    **Financial Investment Criteria** continued *(Guided lecture with handout)*
- 1:30        **Problems and Issues with Each Criterion** *(Discussion)*
- 2:00        Break
- 2:20        **Small group work on preset problems**
- Simple financial maturity
  - Optimum rotation age with PNV
  - Same with SEV
  - Benefit/Cost analysis of road etc.
- (At selected times instructor will break in to review a problem and move on to next problem)*
- 3:30        **Review, further possible analyses**
- 4:15        Adjourn