Imagine that your company is considering introducing a new plastic container to the market. Your company considers itself to be socially responsible; therefore, an extensive impact assessment program is undertaken. One of your environmentally-minded employees suggests that people might light the containers and then cook their meals over the fire. Although the idea sounds bizarre, you don’t want to take any chances, so far over a inmate you cook hamburgers over a fire made from your plastic bottles. Rats are fed this hamburger, then carefully monitored for negative side effects. Tests indicate that these rats suffer no ill effects.

Of course you also perform an extensive series of tests involving energy usage, disposal, and recycling opportunities. Then you invite the public to carefully scheduled hearings across the country in order to encourage consumer inputs. Finally, you market the new product and land a major soft drink company as a customer.

Sound as if your company has fulfilled its responsibilities and forestalled any possible objections? In the mid-70s Monsanto went through this very process in developing Cycle-Safe bottles and spent more than $47 million to make the product. But in 1977 the FDA banned the bottle because, when stored at 120 degrees for an extended period of time, molecules stray from the plastic into the contents. Rats, fed with doses that were equivalent to consuming thousands of quarts of soft drink over a human lifetime, developed an above-normal number of tumors. Monsanto felt that they were providing a product that did something for society—a plastic bottle that could be recycled. But social responsibility is unavoidable: a matter of degree and interpretation. Forces outside of the business are liable to interpret a product to be socially unacceptable, even when the company has undertaken an impact analysis.

A precise evaluation of what is socially responsible is difficult to establish and of course, many definitions have been suggested. Joseph McGuire, in Business and Society, provided a persuasive focus when he stated that the corporation ‘must act ‘justly’ as a proper citizen should.” Large corporations have, not only legal obligations, but also certain responsibilities to society which extend beyond the parameters set by law. As the Monsanto case illustrates, the line between legality and responsibility is sometimes very fine.

Peter Drucker offers a useful way to distinguish between behaviors in organizations; the first is what an organization does to society, the other what an organization can do for society. This suggests that organizations can be evaluated on at least two dimensions with respect to their performance as citizens’—legality and responsibility. The accompanying Table illustrates the

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Part One: Introduction to Management
various combinations of legality and responsibility which may characterize an organization's performance.

These combinations are the four faces of social responsibility. Each cell of the table represents a strategy which could be adopted by an organization. It is unfortunate, but we think true, that no matter which strategy is chosen, the corporation is subject to some criticism.

THE FOUR FACES OF SOCIAL RESPONSIBILITY

<table>
<thead>
<tr>
<th>Illegal</th>
<th>Legal</th>
</tr>
</thead>
<tbody>
<tr>
<td>Irresponsible</td>
<td>A</td>
</tr>
<tr>
<td>Responsible</td>
<td>B</td>
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ILLEGAL AND IRRESPONSIBLE

In modern society, this strategy, if not fatal, is certainly extremely high risk. In an age of social consciousness, it is difficult to imagine an organization that would regularly engage in illegal and irresponsible behavior. What, for example, would be the consequences of an organization's blatantly refusing to employ certain minority groups or deliberately and knowingly using a carcinogenic preservative in food? Besides the fact that such behavior is patently illegal, it is offensive and irresponsible.

There are, however, instances of illegal and irresponsible corporate conduct which are not so easily condemned.

YOU CAN HARDLY BLAME THEM

Most of us have value systems. They vary, to be sure, from individual to individual and from corporation to corporation. They do, however, have common elements: they are tempered by temptation, consequence, and risk. Sometimes, when faced with high temptation, low consequence, and low risk, our value systems are not the constraining force they could be. This may be the human condition and insufficient justification for the excuses which often accompany individual and corporate decision making. Nonetheless, an appreciation of these factors often makes those decisions entirely understandable.

Suppose that the state in which you live enforces a regulation that all motor vehicles operated on a public thoroughfare must be equipped with an "X" type pollution-control device. This law, for the sake of discussion, is retroactive. All automobiles registered in the state must be refitted with such a device, which cost $500. All automobiles are subject to periodic inspection to assure compliance with the law. Assume that the maximum fine (consequence) for violating this statute is $50. Assume, furthermore, that there is one chance in one hundred that you will be inspected and found in violation. The analytical question is simply stated: Would you have the device installed? If you do not, it will cost $500. If you do not, the cost will be $500 plus a $50 fine, but only if you are caught. Many, if not most, of us surely would not install the device. Simply speaking, our behavior is both illegal and irresponsible. Our failure to comply exacerbates a societal problem—namely, polluting the air. Our reluctance under the described circumstances, however, is understandable: temptation along with low consequence and low risk.

Compare this situation with that of a large organization faced with the decision to install pollution abatement equipment in one of its plants. Suppose, in this case, the total cost of the

Part One: Introduction to Management Page 40
installation is $500,000; the maximum fine for noncompliance is $10,000; the chance of being caused is one in one hundred. We ask the same question: Would you comply? We have actually been chartered with the balance of costs and probabilities in this example. The Occupational Safety and Health Administration (OSHA), which was given the chance for establishing and enforcing occupational safety and health standards, has a limited number of inspectors and approximately five million organizations subject to its mandate. It has been estimated that an organization could plan on being inspected about every seventy-seven years, or approximately as often as you can expect to see Haley's Comet. Furthermore, $10,000 is a very large fine by OSHA standards. The fundamental point, of course, is that the temptation to ignore the law ($500,000) is large, the fine ($10,000) low, and the risk (once every seventy-seven years) very real. You cannot be surprised when an organization does not comply any more than you would be surprised that the individual with the polluting car did not comply.

It can be argued that the organization has the greater responsibility. Certainly, a polluting smokestack is more visible, literarily and figuratively, than automobile's exhaust. However, we dare say that the marginal pollutions attributable to automobile far exceeds that of smokestacks in most (if not all) regions. Illegal? Yes. Irresponsible? Yes. Understandable?

Whether or not the behavior is "understandable" is up to you. is not the issue. The observance of the corporation is likely to be scrutinized for operating in that "illegal/responsible" area is obvious. There has been, however, been testimony and documentation that the weight of potential litigation is a classic cost-benefit analysis to far less than the cost of escalating or correcting the illegal deficiencies. While we have suggested that behavior in this area is high risk, there is precious little evidence that it is suicidal.

ILLEGAL/RESPONSIBLE

Being in this cell raises very interesting issues. Monsantos found itself in this cell in the Cycle-Safe incident. The FDA ruled their product "illegal," even though Monsanto felt socially responsible. Many hire employees in the area because of a lack of judicial discretion. Suppose that prior to the Civil Rights Act of 1964 and thevas legislation, an organization chose to embark on a program to employ women in equal capacities as male employees. At the time, this would have been forward-looking and extremely responsible corporate behavior. Unfortunately, much of the behavior involved in implementing that strategy would have been unquestionably illegal. During that period, "protective legislation" was very common. This legislation, designed to "protect" women, restricted working hours over; the amount of weight that could be lifted and types of jobs (horrifying, for example) available to women. These and similar outcomes were eventually adjudged largely at the federal court level.

CrowfSPcoring cites an important distinction. It was not that the Federal Meat Inspection Service ordered an Armour meat-packing plant to create an apportion in a conveyance line so that junior-parts could receive samples for testing. Accordingly, the company did so. The Occupational Safety and Health Administration was then informed and demanded that the apportion be closed. It means that an apportion on that plant constituted a safety hazard. Predictably, each agency threatened to close down the plant if it refused to comply with its orders. This example demonstrates how an organization could be operating in a fundamentally desirable manner (safely) and yet run about of underprivileged children, for example, and find itself in violation of a minimum-wage law.

One potential strategy for dealing with problems in this cell is challenging the law. Laws can be, and are regularly, deliberately violated for the other reason that it challenges their application. You cannot get a hearing in a state or federal court or a "what if" basis. In order to get a hearing, someone must be in jeopardy. A classic example is the famous O'Brien vs. United States case. The Supreme Court ruled that the suspect had the right to counsel and that the state must provide such counsel if the suspect could not afford it. This case could not have been decided without an issue—a man convicted without benefit of counsel. O'Brien had to be in jeopardy. Courts do not rule on hypothetical cases.
The public is often critical of the corporate use of the courts. It is true that the courts, aside from their jurisprudential charter, are often used as a delay mechanism. There are, for example, legendary antitrust cases which have been in the courts for years. The courts have ruled against the acquisition, but organizations, through a series of legal maneuvers, have managed to stall the actual separation. In the meantime, presumably, the benefits of the acquisition continue to accrue. Interestingly, everyone's "surreal justice" is someone else's "delay." Even in Gideon vs. Wainwright, we have little doubt that the prosecuting attorney's office saw the several appeals as both a nuisance and a delay.

Again, organizations can find themselves in a dilemma. An organization in the "illegal/responsible" veil faces a paradox. It is likely to be criticized whether it lives within the law or, potentially, challenges it.

**RESPOUSIBLE/LEGAL**

Historically, there have been astonishing excesses in this area. Some of them would have been laughable if they had not been so serious. For example, prior to the Pure Food and Drug Act, the advertising for a diet pill promised that a person taking this pill could eat virtually anything at any time and still lose weight. Too good to be true? Actually, the claim was quite true; the product lived up to its billing with frightening efficacy. It seems that the primary active ingredient in this "diet supplement" was tapeworm larva. These larvae would develop in the intestinal tract and, of course, be well fed, the pill taker would in time, quite literally, starve to death.

In another case, which can only be described as amazing, an "anti-alcoholic elixir" was guaranteed to prevent the person who received the "poison" from drinking to excess. It was very effective. The product contained such a large dose of codeine that the people taking it became essentially comatose. The good news of course, is that they certainly did not drink very much. And at the time, the product was not illegal.

There are more current examples with which we are family familiar—black lung disease in miners and asbestos poisoning, among others. Certainly, it was not always illegal to have miners working in mines without sufficient safety equipment to forestall black lung, nor was it illegal to have employees regularly working with asbestos without adequate protection. It can be argued that these consequences were not anticipated and that these situations were not deliberately socially irresponsible. It is, however, less persuasive to make that argument with respect to the ages and extended working hours of children in our industrial past.

But enough of the past. Do major organizations continue to engage in behaviors which, while not illegal, may be completely irresponsible? Among several examples that come to mind, one is, we think, appropriate for discussion. The likely to be highly controversial association between cigarette manufacture and distribution of cigarettes. Obviously, cigarette manufacture is not illegal. Is it responsible?

We noted earlier that knowledge of the effects of certain drugs may have been lacking in the past. We mentioned codeine-based elixirs. There are others. Some compounds contained as much as three grams of cocaine per base ounce. One asthma reliever was nearly pure cocaine. Even so, perhaps their effects were little understood and little harm was thought to have been done. Can the same be said of tobacco industry? Is there anyone who is not aware of the harmful effects of smoking? True, there are warning labels which imply that the purchaser knows what he or she is taking. But how many people would endorse the use of codeine or cocaine or any other harmful substance, even with an appropriate warning label. Comparing apples and oranges? Perhaps, but fifty years from now, writers may talk about the manufacture of tobacco products and use the word "astonishing," "amazing" and "laughable" as we have to describe other legal, but irresponsible, behaviors.

Certainly, issues other than health are contained in this category. Suppose an organization is faced with more demand for its product than it can meet. Naturally, the organization does not care to encounter the complaint and would prefer to meet the demand itself if possible. Unfortunately, their plants are already operating twenty-four hours per day, seven days a week. There is simply
no further capacity. Management decides to build a new plant, which can be completed in no less than four years.

In the meantime, it is discovered that an existing abandoned plant can be acquired and refined in six months. Now, the plant will not be efficient, and will be only marginally profitable at best. It will, however, serve to meet the expanding demand until such time as the new plant is ready for full operation, some four years hence.

Investigating this abandoned plant, however, involves several problems. Foremost among them is the fact that the community does not have the infrastructure to serve the plant and the expected influx of employees. School systems will have to be expanded, housing will have to be built, recreational services improved. For the sake of this discussion, suppose that the temporary plant will employ 1,200 persons. It would be reasonable to estimate that this would mean the addition of 3,000 to 5,000 persons to the community. But, remember, this plant will be closed as soon as the new plant in another location is operational.

What is your decision? Do you authorize the refining of this temporary plant? Certainly, if you notify the community that the plant is temporary, you will pay certain costs. The community would be understandably unlikely to make permanent improvements. Local banks would be somewhat less than enthusiastic about financing building projects, home mortgages, or consumer loans of any description. The simple solution is obvious—don’t tell.

The point is that to deliberately use this plant as a stop-gap measure knowing full well that it will be temporary is not illegal. We are aware of no legislation which would prevent this action. This is, however, some obvious social ramifications of this strategy. The ultimate closing of this plant is likely to reduce this community to a ghost town; there will be widespread unemployment, property values will fall precipitously, the tax base will be destroyed.

Once again, operating in this area is subject to criticism, underscores our earlier point that being a “law-abiding” corporate citizen is not necessarily good, whereas organizations may not violate a single law, they may not be socially responsible. What of gambling casinos dealing, not only in games of chance but also offering endless free liquor and decantation? How about the manufacturers of landfills? Automobiles with questionable, if not illegal, fuel systems? Can a society hold organizations to a standard higher than that demanded by law?

LEGAL RESPONSIBILITY

It would seem that we have finally arrived at a strategy for which an organization cannot be criticized. An organization in this sector is a law-abiding corporate citizen and engages in behaviors which exceed those required by law—voluntarily socially oriented actions. Alas, even this proactive strategy is subject to four severe criticisms:

• Such behavior amounts to a unilateral, voluntary redistribution of assets;
• These actions lead to inequitable, regressive redistribution of assets;
• An organization engaging in these behaviors clearly exceeds its province; and
• Social responsibility is entirely too expensive and rarely subjected to cost/benefit analysis.

INVOLUNTARY REDISTRIBUTION

Probably the chief spokesperson of this position is Nobel laureate and economist, Milton Friedman. He points out that today, unlike one hundred years ago, managers do no “own” the business. They are employees, nothing more and nothing less. As such their primary responsibility is to the owner—the stockholder. Their relationship is essentially a fiduciary one. Friedman argues that the primary charter of the manager, therefore, is to conduct the business in accordance with the wishes of the employer, given that these wishes are within the limits embodied in the law and ethical custom. Any social actions beyond that amounts to an involuntary redistribution of assets. To the extent that these actions reduce dividends, stockholders suffer; to
the extent that these actions raise prices, consumers suffer; to the extent that such actions reduce potential wages and benefits, employees suffer. Should any or all of these interested parties care to make philanthropic contributions to fund socially desirable projects, they may do so. Without their consent, however, such redistributions are clearly unilateral and involuntary.

INEQUITABLE, REGRESSIVE REDISTRIBUTIONS

This tendency can be referred to as a reverse Robin Hood effect. Mr. Hood and his band of merry men stole from the rich and gave to the poor, but many programs under the loose rubric of social responsibility have not followed this redistribution pattern. In fact, it can be argued that many programs actually rob the poor to serve the rich. Obviously, the more wealthy persons are, the more regressive this social responsibility "tax." Many projects which are not commercially feasible are supported by the largest organizations under the banner of social responsibility. Opera and dance companies, for example, may be subsidized by corporate contributions. Public television is heavily financed by corporate sponsors. The reason that these subsidies are essential to the operation of these programs is that public demand for these products is altogether insufficient to defray their costs. Presumably, the money to finance these ventures comes from somewhere in the organizational coffers. Consumers, employees, and other "contribute," as we previously noted, to the availability of these funds.

Who, however, is the primary beneficiary of these subsidized programs? For the most part, it seems fair to suggest that those who regularly attend ballets, operas, dance companies, live theater, symphonies, and watch similar programming on public television are relatively more affluent. It would appear that real income is transferred from the poorer to the richer in this exercise of social responsibility.

EXCEEDING PROVINCE

One, if not the foremost, justification for government involvement in private affairs is market failure. When the market cannot provide, for whatever reasons, that which the public demands, then government is (or should be) enfranchised to supply or finance that product or service. National defense, health and safety, and welfare are a few of the services which the private sector is unable to supply. It may be that libraries, museums, parks and recreation, opera, symphonies, and support for other performing arts are in this category as well. The objection which is central here is that it is not the province of private organizations to decide which of these projects should be funded and to what extent. Such support should not be a function of the predilections of corporate officials; this is the charter of government.

The issue clearly goes beyond 

fighting over who is going to play with what toys. In theory, public officials are subject to review by the citizenry. If the public does not approve of the manner in which funds are being prioritized for social concerns, they may petition their various legislatures. Failing in this, they may support the reelection of the appropriate public officials. The public, on the other hand, does not vote or in any other manner approve or endorse highly ranking officers of corporations. By what right should corporations decide what is "good" and what is "right." It may well be that a given corporate image of righteousness is somewhat different from your own.

The potential for corporate influence in this "public" area is enormous. Theodore Levitt, while (we hope) overstating the case somewhat, presents a clear view of the potential of business statesmanship:

Proliferating employee welfare programs, its serpentine involvement in community, government, charitable, and educational affairs, its prodigious currying of political and public favor through hundreds of peripheral preoccupations, all these well-intended but insidious contributaries are greasing the rails for our collective descent into a social order that would be as repugnant to the corporations themselves as to their critics. The danger is not
all things will turn the corporation into a twentieth-century equivalent of the medieval Church. The corporation would eventually be branded itself with all-contracting debts, obligations, and firmly powers—ministering to the whole man and molding him and society is the image of the corporation's narrow ambitions and its essentially universal needs.  

**EXPENSE OF SOCIAL RESPONSIBILITY**

A final objection to the general sense of social responsibility, whether mandated by regulation or voluntarily pursued by organizations, is that it is oppressively expensive. The necessity to comply with ever-stricter environmental standards, for example, has literally forced the closing of hundreds of industrial locations across the country. Furthermore, it has been argued that these regulations have seriously affected domestic industry's ability to compete in international markets.

No one would argue that expense alone is sufficient to discard programs of environmental protection, employee safety, consumer protection, or a host of other socially responsive concerns. However, it can be argued that these programs should be subjected to a cost/benefit analysis. Quite often, this is not done. An example, for example, could be manifested in a study that driver deaths in accidents could be generally eliminated on our highways. But at what cost? We do not intend to address the question of what a human life is worth. Obviously, its value is incalculable. The fact remains that we live in a finite world; resources are limited. When we choose to make expenditures in one area, we necessarily restrict or eliminate expenditure in another. At what point do safety programs become overly burdensome? At some time, employees, for example, must bear a certain responsibility for their own safety. The same can be said for those who operate motor vehicles on public thoroughfares.

While this principle seems clear, it is often not considered. What expense is justifiable to remove and test public buildings to make them essentially fireproof? Or, if it is disproved, at least such that the loss of human life by fire is remote. The basic fact is that very few people die each year in fires in multi-storied buildings. Who is going to pay for such judicious safety? And for the benefit of how many?

The same approach can be pursued with respect to airplane safety. Fortunately, very few people lose their lives each year in commercial airplanes. There is no doubt that airplanes could be manufactured in such that they would be even safer in accidents. Again, at what cost? We do not wish to sponsor initiatives, the loss of a human life is a tragedy, especially if it could have been prevented. "Safety at any cost," however, is simply not viable in a society strapped by finite resources.

The objections regarding the expense of social responsibility is easily countered. Aside from its absolute expense, which can be justified, critics argue that social responsibility is often not accompanied by sufficient benefits to justify its cost.

We suggest that every cell (Illegal/Responsible; Legal/Responsible; Legal/Utilitarian) is subject to criticism. Furthermore, the cell that your organization occupies may be determined by individuals outside of your firm—social agencies or consumer groups, to name a few. It may be a realistic expression of the situation. "You're damned if you do, and if you don't." Inasmuch as all strategies are subject to criticism, where should the organization operate? Which is the optimum strategy?

We think there are some fundamental principles which should be considered by an organization with respect to choosing a strategy for social responsibility: profit, monore cohere, organizational accountability, and the double standard.
PRIMUM NON NOCERE

This notion was first enunciated over 2,500 years ago in the Hippocratic oath. Freely translated, it means "Above all, knowingly do no harm." This would seem to be a sound principle for both legality and responsibility. Organizations should not engage in any behavior if they know that harm will be done as a result. This is not meant to be literally interpreted. Certainly, knowing that some individuals will injure themselves is insufficient to bar the manufacture and distribution of, for example, steak knives. This, like organizations, should be tempered with good sense.

ORGANIZATIONAL ACCOUNTABILITY

An organization should be responsible for its impact, to use a word for society, whether they are intended or not. Ordinarily, in the course of providing a good or service, costs are incurred. Presumably, the price of the product or service is, at least in part, a function of the costs of its manufacture or delivery. The difference between the cost and the price is profit—the sine qua non of private enterprise. This would be acceptable, except for one oversight—very often society underwrites portions of the cost. Historically, given that the production of energy through sulfurous coal leads to higher levels of air pollution, the costs of producing electricity have been artificially low. That pollution is a cost. Sooner or later, someone has to pay to clean it up. But why? The consumer did not have to pay a premium for the electricity to enter a "clean-air" fund. The power company made no such contribution.

Today, we could argue that cigarette manufacturing enterprises enjoy a certain cost reduction. The manufacturer and the smoker can be thought of as enjoying a subsidy. Arguably, the retail price of cigarettes does not approach that necessary to cover its coal costs. Where, for instance, is the fund that will eventually be called upon to pay for the medical costs allegedly associated with smoking? The point is that someone should be accountable for these behaviors.

DOUBLE STANDARD

Traditionally, the concept of a "double standard" has had a negative connotation. In the area of social corporate responsibility, we think it is reasonable, even commendable. As we have continuously noted, there are no rules that apply to organizations about what, where, when, how much, and how often they can engage in behaviors for society, but a certain power-responsibility equation has been suggested. Essentially, this equation argues that the social responsibility expected of an organization should be commensurate with the size of the social power it exercises. Large companies—AT&T, General Motors, Exxon, IBM, General Electric, DuPont—whose operations can literally dominate entire regions of the country have a greater responsibility than smaller organizations with less influence.

The larger an organization becomes, the more actual and potential influence is commanded over society. Society, necessarily, takes a greater interest in the affairs of such organizations. Society has correspondingly less expectation of social responsibility from smaller organizations.

This is the nature of the double standard to which we have referred. While any double standard is somewhat unfair, it highlights an observation made by Drucker. He argues that the quest for social responsibility is not a result of hostility towards the business community. Rather the demand for social responsibility is, in large measure, the price of success. Success and influence may well lead to a greater responsibility to society. A double standard, to be sure, but perhaps a reasonable one.

SO WHICH STRATEGY?

We believe that organizations should adopt a strategy reflected in cell D—legal and responsible. Remember, however, that the classification of cell "D" will be determined by the public for government acting "for" the public interest. Organizations have to anticipate, and in some cases, influence the public reaction—not provoke. However, a proactive stance involves some risk. As we noted earlier, critics abound regardless of the cell in the table occupied by the organization. A certain risk, nevertheless, is necessary for any business to succeed. Drucker
rightly states that we try to eliminate risk in business is futile. Risk is inherent in the commitment of present resources to future expectation. The attempt to eliminate risk may result in the greater risk of all—rigidity.

We would argue that merely being a law-abiding corporate citizen is something less than social responsibility. It may be that large organizations must do something. Affirmative action is a compelling analogy. It is not enough to do something. Organizations must "do something" proactively to further the goals of equal employment opportunity. Perhaps this is true for other issues of corporate social responsibility as well. There may be an expectation that organizations must "do something" to further benefit society beyond following its formal laws.

Basically, some action is better than no action. Throughout the course of history, inaction has never advanced mankind. In our view, errors of omission are far better than those of commission. If our universities had heedless the critics who were opposed to doing something, we might all still be drawing on cave walls. This issue is not entirely philosophical; there are important pragmatic considerations as well, as evidenced in the remarks of Dan Quayle, chairman, Irving S. Snapper:

I think we're a mess to an end, and while producing goods and providing jobs is our primary mission, we can live successfully in society if the health of its cities are decaying and in people can't make the whole system work. It means that, just as you want librarians, and you want schools, and you want fire departments and police departments, you also want business to help do something about unsolved social problems.

Occasionally, it is argued that true social responsibility does not exist. Organizations do not operate out of social responsibility—but good business. Many instances of activities which could be referred to as "responsible" are public relations strategies which are sounding business; it pays to advertise. Truly philanthropic efforts occur without fanfare. Some argue that only when organizations anonymously contribute their executives and other resources to socially responsible programs do they have true responsiveness. Perhaps. But we choose not to define social responsibility as philanthropy. We have no objection to enlightened self-interest.

Assuming that society is not totally victimized by across justified under the banner of social responsibility, their corporations, even pursuing their interests, present a win-win situation. If restoring (and to its natural state after mining is only done because it is good business, fine. Society benefits. The same can be said for many, if not most, socially responsible behaviors by organizations. We are less concerned with why it is done that with the fact that it is done. We think it can be best done legally and responsibly.

REFERENCES


